## MEDIA KIT 2024

## PHOENIX AGENT

## **ELEVATING THE BUSINESS** of REAL ESTATE

Since launching in 2022, Phoenix Agent magazine has gained **over 139,300 impressions** annually and a readership of **more than 47,500 real estate professionals**. Phoenix Agent magazine is where agents and industry leaders turn for the latest news in Phoenix residential real estate.

## PHOENIX COMMUNITY · Audience

## REACH OUR AUDIENCE BY PLATFORM





## PHOENIXAGENTMAGAZINE.COM

+ 11,600+ impressions monthly



## **AGENT UPDATE NEWSLETTER**

+ 47,500+ subscribers









## PHOENIX AGENT SOCIAL NETWORKS

+ 530+ engaged real estate professionals in our Facebook, Twitter and Instagram communities



## WHO'S WHO IN PHOENIX REAL ESTATE

+ Print copies are distributed to 500+ brokerages throughout the Phoenix area

## PHOENIX COMMUNITY · Audience

## WHO READS PHOENIX AGENT MAGAZINE

Phoenix Agent magazine delivers insightful and data-driven journalism, earning our reputation as the area's leading B2B media company for local residential real estate. We publish articles on real estate through news and tech coverage, educational articles, interviews with industry leaders and other in-depth features. Facilitating connection within the real estate community, Phoenix Agent empowers agents to build their business.

**60** median **age** of all Realtors\*\*

65% of readers sold new contruction in the past 12 months\*\*\*

## 11 YEARS

median real estate **experience** of all Realtors\*\*

85% • Agent \*

10% • Managing Broker \*

5% • Team Leader \*

**62%** of all Realtors are **female**\*\*

**73%**of readers currently have clients interested in **new construction**\*\*\*

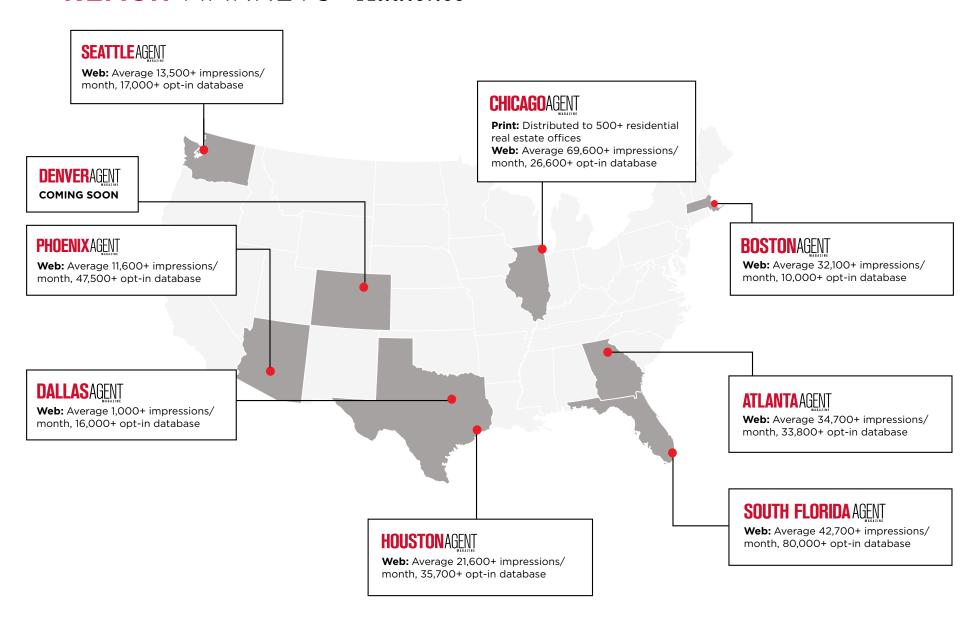
<sup>\$56,400</sup> median household income of Realtors in 2022\*\*

<sup>\*</sup>Phoenix Agent's 2023 Truth About Agents survey

<sup>\*\*</sup>National Association of Realtors Member Profile

<sup>\*\*\*</sup>Phoenix Agent's 2023 New Construction survey

## **REACH** MARKETS · Audience



## SPECIAL FEATURE

## WHO'S WHO IN PHOENIX REAL ESTATE

This special annual issue supports and recognizes excellence and leadership in the real estate industry. In print and online.

We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue gives advertisers an opportunity to align with the best in Phoenix residential real estate.



Issue Date: April 15, 2024 Ad Reservation Deadline: March 6, 2024 Materials Deadline: March 15, 2024

**Full Page:** \$2,500 **2 Page Spread:** \$4,500

Premium position rates available upon request.

For more information on advertising in our Who's Who in Phoenix Real Estate issue, or if you would like information about being profiled or nominating others to be profiled, contact anne@agentpublishing.com.

## **DIGITAL** ADVERTISEMENTS · 2024 Editorial Calendar

**Phoenix Agent magazine** delivers local news and information to residential real estate professionals throughout Phoenix. As on online publication, we take a perspective that goes beyond daily news to offer in-depth reporting on the range of topics that are important to our readers - including the professionals that make the Phoenix market move.

## **APRIL**

## 15 Who's Who in Phoenix Real Estate IN PRINT

This special yearly issue supports and recognizes both excellence and leadership in the real estate industry. We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue also gives advertisers an opportunity to align with the best in Phoenix residential real estate.

## MAY

## **06** Truth About Agents

This annual survey asks real estate professionals to weigh in on how much they're earning, how much they spend on marketing, what they think of their current brokerages and what kind of training they value. You'll find demographic information you can't get elsewhere — it's a finger on the pulse of the market.

## **OCTOBER**

## **01** Agents' Choice Awards

Phoenix Agent magazine's annual Agents' Choice Awards is a special feature where our readers vote to recognize the best in the business! The top vote-earners are honored in a special edition of the online magazine and receive a commemorative award.

## **DECEMBER**

## **02** Real Estate Predictions

For our end-of-year December Predictions feature, we let local experts weigh in telling tell us what they think will happen in the year ahead. Who could have predicted 2020? Now, we want to hear what they have to say about 2024, 2025 and beyond.

## **REGULAR FEATURES**

### THE SCENE

Photo coverage of grand openings or other company events, including parties, awards, golf outings, charity events, etc.

## AGENT/LENDER SNAPSHOT

A light Q&A with an agent or lender, which is promoted on our social channels.

### **NEW CONSTRUCTION NEWS**

Developers and builders announce new projects, communities and events, plus updates to the life cycle of their projects.

### **MAKING MOVES**

Keep tabs on the comings and goings of real estate professionals, including new hires, office openings and other happenings within the Phoenix area.

## **DIGITAL** ADVERTISEMENTS

# WHERE REALTORS GO TO STAY UP TO DATE ON PHOENIX RESIDENTIAL REAL ESTATE NEWS

Phoenix Agent gains more than 139,300+ web impressions annually. We've created a site for agents and real estate professionals to stay informed and stay ahead of what's happening in the industry every day. PhoenixAgentMagazine.com where agents turn to learn, connect with peers and cultivate success.



PRODUCT	DESKTOP	MOBILE	RATE
Website Billboard Ad	970 x 250 px	300 x 120 px	\$425 / 30 days
Pop-up Ad	700 x 700 px	320 x 320 px	\$300 / 7 days

## **DIGITAL** ADVERTISEMENTS · Bi-Weekly Newsletters

## MORE THAN 47,500 SUBSCRIBERS

Our newsletters reach a large, target audience that is actively seeking industry news. When you advertise in Agent Update, our most popular newsletter, your message gains a consistent presence with our highly engaged readership.



## **PRODUCT**

Weekly Newsletter Ad Includes four email newsletters

## **DESKTOP & MOBILE DIMENSIONS**

970 x 250 px - Top position banner 970 x 250 px - Secondary position banner

## **RATE**

\$225 / Week \$175 / Week

## **DIGITAL** ADVERTISEMENTS · Custom E-blasts

# YOUR MESSAGE DELIVERED STRAIGHT TO OUR AUDIENCE

Our targeted database consists of more than 52,000 qualified real estate professionals. Our most popular product, e-blasts, often sell out and maintain a high open rate every day of the week.



DATABASE 1x 3x 6x 12x

Full Database \$575/e-blast \$500/e-blast \$450/e-blast \$425/e-blast

## **CONTENT** SOLUTIONS · Premium Content

## HIGHLY SEARCHABLE. HIGHLY SHAREABLE.

We deliver your customized messages, news products and company information direct to our engaged audience.



## **SPONSORED POST | \$375**

Position your story to drive additional exposure for your brand and promote your business.

PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS

## **DEVELOPING PHOENIX | \$1,600**

A multichannel feature that showcases a new development, with full-color photos and information on its special amenities, affordability, luxury features, community impact and more.

PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS

## LISTING OF THE WEEK | \$375

The perfect opportunity to highlight a home for sale that deserves a greater spotlight, including full-color images and listing information for potential buyers.

PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS

## **REAL INFLUENCERS | \$1,400**

Share your individual real estate success story — including your most noteworthy career experiences and accomplishments, and what inspires you to create a positive impact in the industry.

PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS

## **TEAM/COMPANY FEATURE | \$1,900**

A creative and compelling way to showcase your brand. This profile allows companies to demonstrate their expertise and gain exposure for their products, solutions and industry achievements.

PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS

## **TECH WATCH | \$2,500**

Present your real estate tech solution — CRM software, mobile apps, data analytics platforms, etc. — and share how, and why, agents use it to grow their business.

ALL AGENT PUBLISHING WEBSITES +
AGENT UPDATE EMAIL NEWSLETTERS +
SOCIAL NETWORKS

## **DIGITAL** ADVERTISEMENTS · Requirements

## WEB ADVERTISING REQUIREMENTS

### **SUBMISSION**

All ads must be submitted by the ad artwork deadline.

Ad artwork can be submitted via email to jack.renfree@agentedu.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or 773.296.6025.

### **FILE FORMATS**

- · JPG or GIF
- RGB only
- 72 dpi (web resolution)

## **OTHER REQUIREMENTS**

- GIFs must be under 1MB.
- All ads submitted must be suitable as is. Phoenix Agent is not responsible for errors in content or format.

## **CUSTOM E-BLAST REQUIREMENTS**

## **SUBMISSION**

All ads must be submitted by the ad artwork deadline.

Ad artwork can be submitted via email to jack.renfree@agentedu.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or 773.296.6025.

## **FILE FORMATS**

- JPG or GIF
- RGB only
- 72 dpi (web resolution)

### OTHER REQUIREMENTS

- All ads must be within 600 x 650 px.
- GIFs must be under 1MB.
- E-blast tests must be approved before sending. If the e-blast is not approved by deadline, advertiser must reschedule pending availability.
- All ads submitted must be suitable as is. Phoenix Agent is not responsible for errors in content or format.