

MEDIA KIT 2022

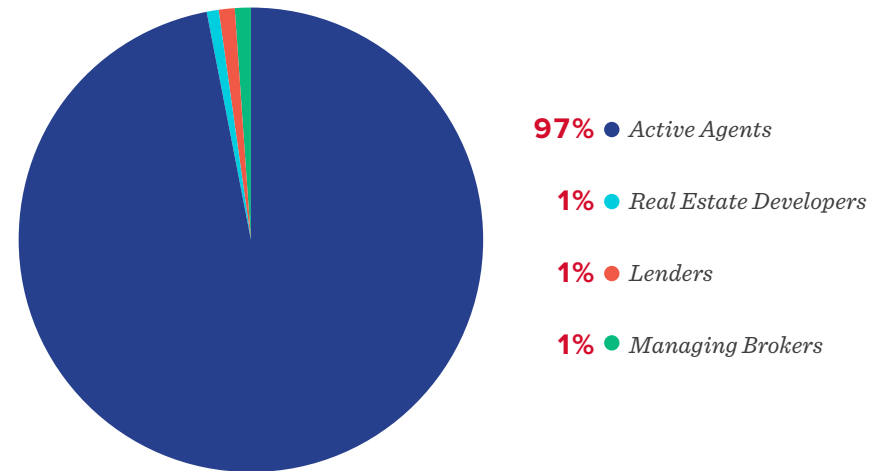
PHOENIX AGENT MAGAZINE

ELEVATING THE BUSINESS *of* REAL ESTATE

With a readership of **more than 24,000 real estate professionals**, Phoenix Agent magazine is where agents and industry leaders turn for the latest news in Phoenix residential real estate.

WHO READS PHOENIX AGENT MAGAZINE

Our readers value Phoenix Agent magazine's insightful and data-driven journalism, earning our reputation as the leading Phoenix B2B media company for local residential real estate. We publish articles on real estate news, tech and education, plus interviews with industry leaders and in-depth features that empower agents to build their business and stay connected to the community.



\$116,700

median **household income** of Realtors in 2021*

8 YEARS

median real estate **experience** of all Realtors*

5 YEARS

median **tenure** at present firm for all Realtors*

54

median **age** of all Realtors*

65%

of all Realtors are **female***

80%

of readers currently have clients interested in **new construction****

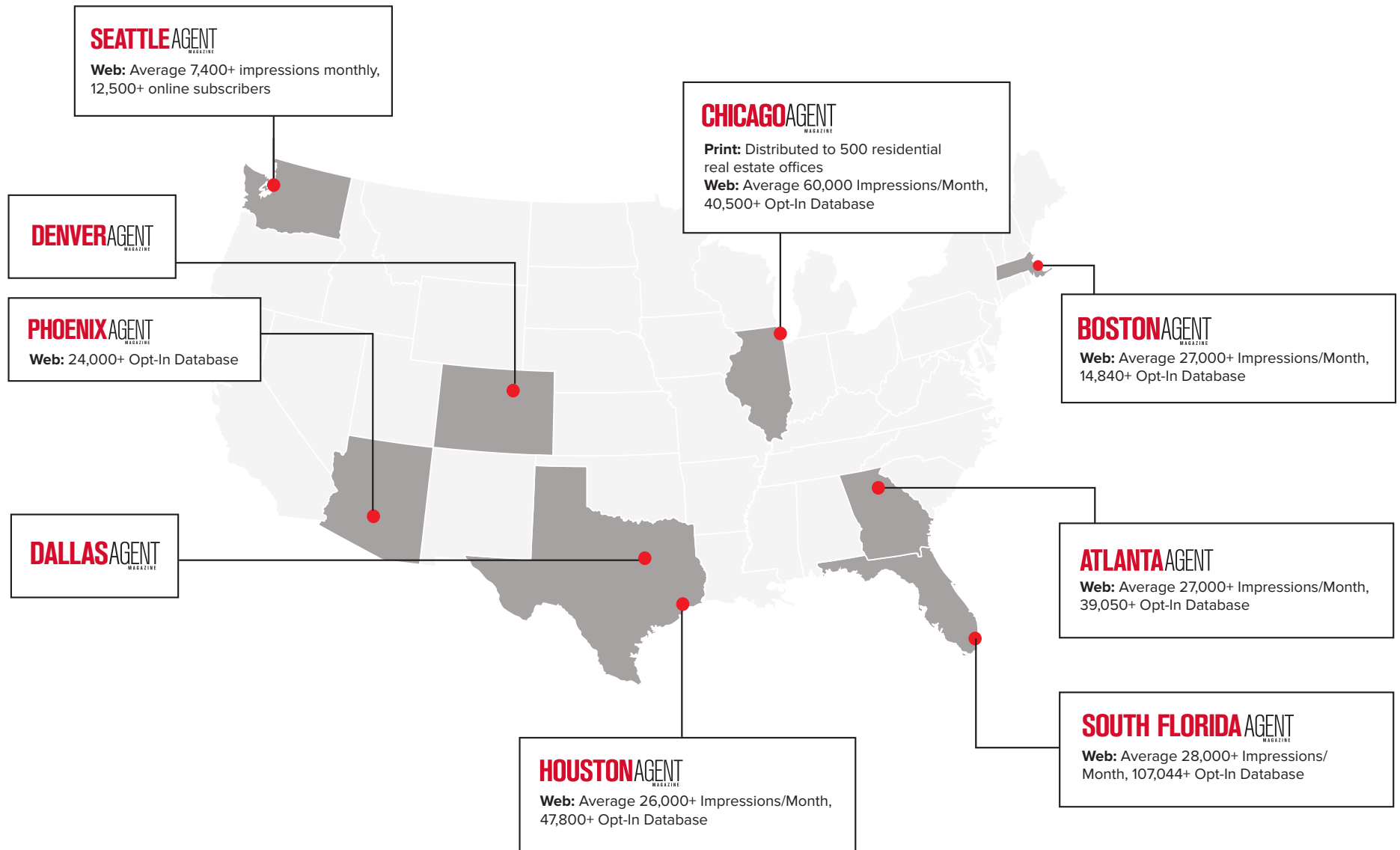
65%

of readers sold new construction in the **past 12 months****

*National Association of Realtors 2021 Member Profile

**2021 Phoenix Agent magazine New Construction survey

REACH MARKETS • Audience



SPECIAL FEATURE

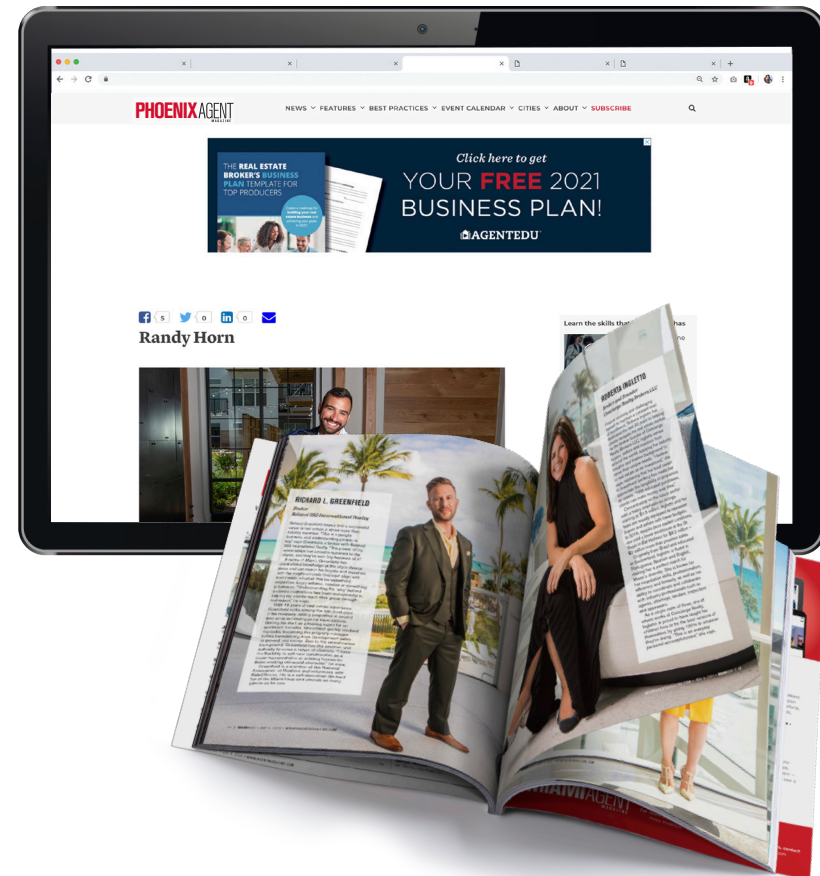
WHO'S WHO IN PHOENIX REAL ESTATE

This special annual issue supports and recognizes excellence and leadership in the real estate industry. **In print and online.**

We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue gives advertisers an opportunity to align with the best in Phoenix residential real estate.

Full Page: \$2,500 **2 Page Spread:** \$4,500

Premium positions available upon request.



For more information on advertising in our Who's Who in Phoenix Real Estate issue, or if you would like information about being profiled or nominating others to be profiled, contact anne@agentpublishing.com

DIGITAL ADVERTISEMENTS · 2022 Editorial Calendar

Phoenix Agent magazine delivers local news and information to residential real estate professionals throughout Phoenix. As an online publication, we take a perspective that goes beyond daily news to offer in-depth reporting on the range of topics that are important to our readers – in particular, the real estate professionals who make the Phoenix market move.

Who's Who in Phoenix Residential Real Estate

IN PRINT

This special annual issue supports and recognizes excellence and leadership in the real estate industry. We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue gives advertisers an opportunity to align with the best in Phoenix residential real estate.

In print and online.
See **page 4** for print ad rates.

Truth About Agents

This annual survey asks real estate professionals to weigh in on how much they're earning, how much they're spending on marketing, what they think of their current brokerages and what kind of training they value. You'll find demographic information you won't find elsewhere, but also what amounts to a finger on the pulse of the market.

Agents' Choice Awards

Phoenix Agent magazine's Annual Agents' Choice Awards issue is a special edition where our readers vote, and we recognize the best in the business! The top vote-getters are honored in a special edition of the magazine and receive a commemorative award.

Real Estate Predictions

For our annual Predictions issue, we ask our readers to tell us what they think will happen in the year ahead. Who could have predicted 2021? We want to hear what they have to say about 2022 and beyond.

REGULAR FEATURES

THE SCENE

Photo coverage of grand openings and other company events, including parties, awards, golf outings, charity events, etc.

AGENT/LENDER SNAPSHOT

A light Q&A with an agent, lender, developer or affiliate.

MY STYLE

My Style features a photograph of a fashionable industry professional alongside their answers to our style-related questions.

NEW CONSTRUCTION NEWS

Developers and builders announce new projects/communities, events and other updates on the lifecycle of their projects.

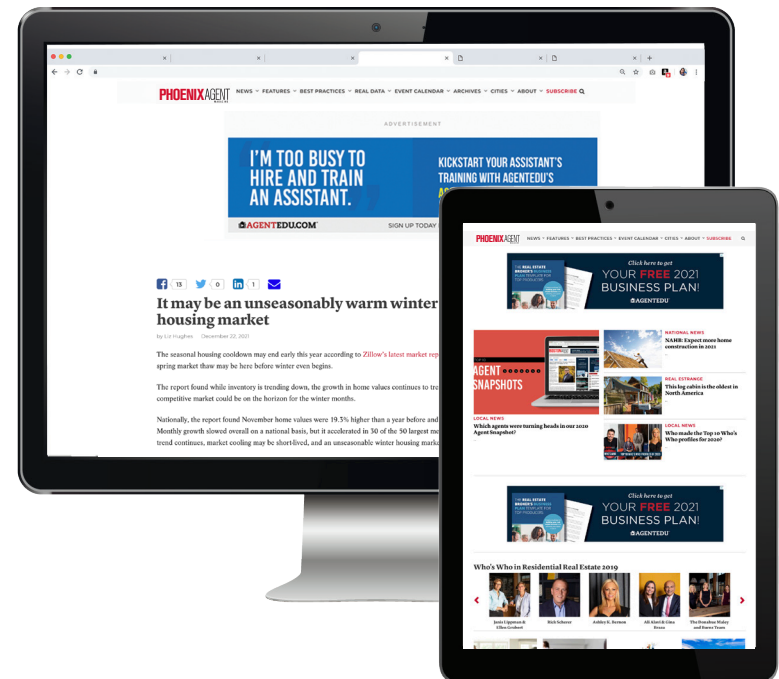
MAKING MOVES

Keep tabs on the comings and goings of real estate professionals, including new hires, office openings and other happenings within the Phoenix area.

DIGITAL ADVERTISEMENTS

WHERE REALTORS GO TO **STAY UP TO DATE** ON PHOENIX RESIDENTIAL REAL ESTATE NEWS

We've created a site for agents and real estate professionals to stay informed and stay ahead of what's happening in the industry every day. PhoenixAgentMagazine.com is the place agents go to learn and cultivate their success.



PRODUCT

DESKTOP

MOBILE

RATE

Billboard (Rotating)

970 x 250 px

300 x 120 px

\$425 / 30 days

Pop-up Ad

700 x 700 px

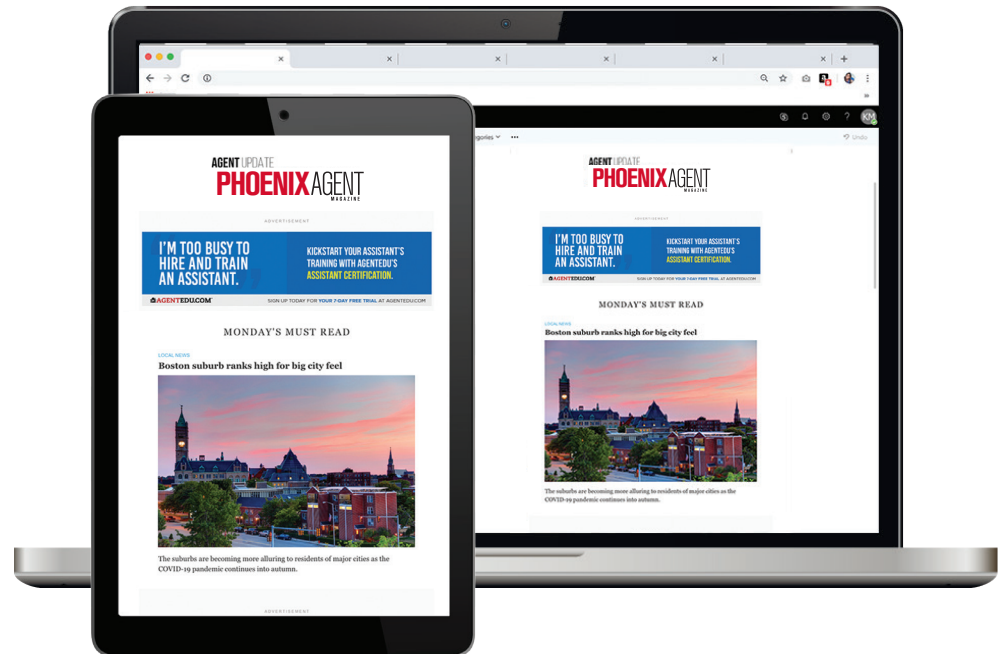
320 x 320 px

\$275 / 7 days

DIGITAL ADVERTISEMENTS • *Bi-Weekly Newsletters*

MORE THAN
24,000
SUBSCRIBERS

Our bi-weekly newsletters, sent every Monday and Thursday, reach a target audience that is actively seeking industry news. When you advertise in these newsletters, your message is a consistent presence for a highly-engaged readership.



PRODUCT

1 Week Newsletter Sponsorship
Includes two email newsletters

DIMENSIONS

970 x 250 px

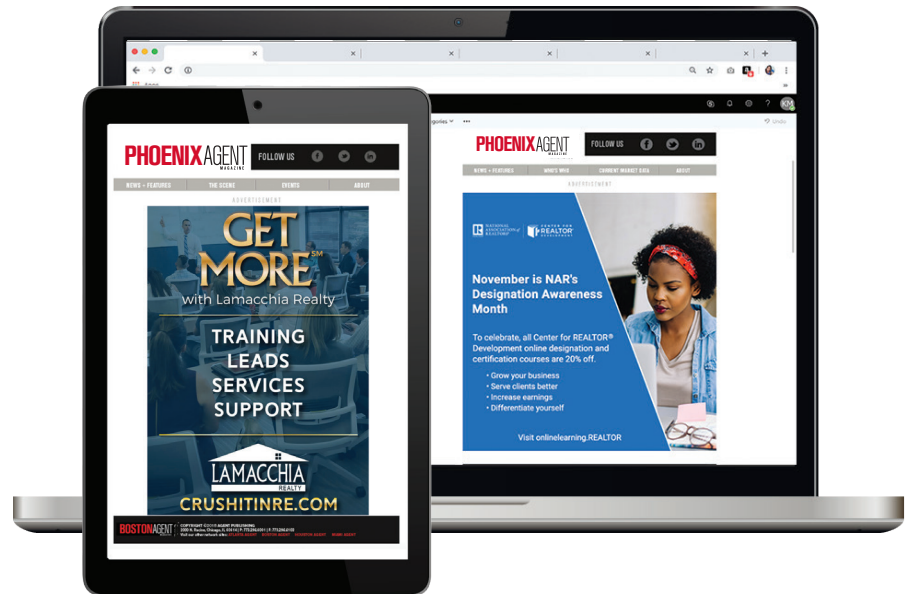
RATE

\$225 / Week

DIGITAL ADVERTISEMENTS • *Custom E-blasts*

YOUR MESSAGE DELIVERED STRAIGHT TO OUR AUDIENCE

Our database consists of over 24,000 qualified real estate professionals. Our most popular product, e-blasts often sell out and have a high open rate every day of the week.



DATABASE

Full Database

1x

\$525

3x

\$500

6x

\$450

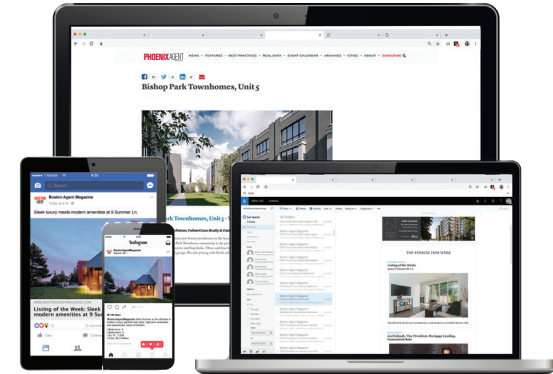
12x

\$425

CONTENT SOLUTIONS • *Premium Content*

HIGHLY SEARCHABLE. HIGHLY SHAREABLE.

We deliver your customized messages, news products and company information to our engaged audience.



SPONSORED POST | \$350

Position your story to drive additional exposure for your brand and promote your business.

**PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS**

DEVELOPING PHOENIX | \$950

A multichannel feature that showcases a new development, with full-color photos and information on its special amenities, affordability or luxury features, community impact and more.

**PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS**

LISTING OF THE WEEK | \$325

The perfect opportunity to highlight a home for sale that deserves a greater spotlight, including full-color images and listing information for potential buyers.

**PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS**

REAL INFLUENCERS | \$1,400

Share your individual real estate success story — including your most noteworthy career experiences and accomplishments, and what inspires you to create a positive impact in the industry.

**PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS**

TEAM/COMPANY PROFILE | \$1,900

A creative and compelling way to showcase your brand. This profile allows companies to demonstrate their expertise and gain exposure for their products, solutions and industry achievements.

**PHOENIXAGENTMAGAZINE.COM +
AGENT UPDATE EMAIL NEWSLETTER +
SOCIAL NETWORKS**

TECH WATCH | \$2,500

Present your real estate tech solution — CRM software, mobile apps, data analytics platforms and more — and share how and why agents use it to grow their business.

**PHOENIXAGENTMAGAZINE.COM +
ALL AGENT PUBLISHING WEBSITES**

DEMONSTRATE THOUGHT LEADERSHIP WHILE GENERATING LEADS

With our **Resource Guide**, your authoritative content gets published and promoted by Agent Publishing. Our Resource Guide is a collection of high-value white papers, research reports, videos and surveys resulting in a powerful marketing tool to educate your next potential customer. Custom registration forms help provide you with a database of quality leads.

Thought Leadership authenticates your position as a subject matter expert by comprehensively communicating a unique innovation or point of view — building business over the long term.

Brand Awareness strengthens your company image, helps define how purchase influencers perceive your company and products and increases consideration and preference for your products and services.

Lead Generation develops as industry professionals access your Resource Guide content, including full reporting and contact information from anyone who downloads it.

Resource Guide

TOOLS TO ELEVATE YOUR CAREER

LEAD CONVERSION

Download the text message templates to get more clients in 2022!

BEST PRACTICES

Learn and get certified on the fundamentals of real estate

ASSISTANTS

Train and certify your assistant for success

Resource Guide inclusion \$750/month on
PhoenixAgentMagazine.com

LIVE AUDIENCE • *Events*

MEET OUR AUDIENCE **FACE- TO-FACE** & BUILD AWARENESS OF **YOUR BRAND**

Phoenix Agent magazine hosts several events throughout the year, each corresponding with the release of popular annual issues. Each event offers local real estate professionals the opportunity to network with top producers, developers, lenders and affiliates. By sponsoring an event, you put your brand in front of everyone who attends. Contact us to host events in your property or discuss other sponsorship opportunities.



DIGITAL ADVERTISEMENTS • *Requirements*

WEB ADVERTISING REQUIREMENTS

SUBMISSION

All ads must be submitted by the ad artwork deadline.

Ad artwork can be submitted via email to toria.beckum@agentpublishing.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or 773.296.6025.

FILE FORMATS

- JPG or GIF
- RGB only
- 72 dpi (web resolution)

OTHER REQUIREMENTS

- GIFs must be under 1MB.
- All ads submitted must be suitable as is. *Phoenix Agent* is not responsible for errors in content or format.

CUSTOM E-BLAST REQUIREMENTS

SUBMISSION

All ads must be submitted by the ad artwork deadline.

Ad artwork can be submitted via email to toria.beckum@agentpublishing.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or 773.296.6025.

FILE FORMATS

- JPG or GIF
- RGB only
- 72 dpi (web resolution)

OTHER REQUIREMENTS

- All ads must be within 600 x 650 px.
- GIFs must be under 1MB.
- E-blast tests must be approved before sending. If the e-blast is not approved by deadline, advertiser must reschedule pending availability.
- All ads submitted must be suitable as is. *Phoenix Agent* is not responsible for errors in content or format.